## The More You Know



January 24, 2024

## Changes to Milwaukee Valve Sales Management

Milwaukee Valve is announcing the retirement of Tom LaGuardia, Vice President of Sales & Marketing. Chris Tarantello, the Company's former National Sales Manager, will succeed LaGuardia.

LaGuardia's valve career started in 1980, working for Jenkins Bros. In 1990,



Tom LaGuardia

he started his own firm, Mechanical Piping & Sales, as a Milwaukee Valve sales representative, where he won the first ever Ron Stockstell Award for excellence in quarter-turn sales. In 1996, he became Milwaukee Valve's New England regional sales manager, and in 1997, he became vice president of sales and marketing. Since then, LaGuardia has served the Company in various leadership roles, ultimately becoming Vice President of Sales and Marketing for the Commercial, Industrial and Marine market segments and product line brands.

Chris Tarantello has become the new Vice President of Sales & Marketing, Commercial & Industrial. In his new role, Tarantello will direct all sales and marketing operations and strategic action plans for the Commercial and Industrial valve market segments and product line brands. He will report directly to John Labellarte, Company President, and he will serve as a member of the Milwaukee Valve Executive Management

## Team.



**Chris Tarantello** 

Tarantello has spent 34 years working within the valve industry. He is proud to continue the Tarantello family legacy and their relationship with Milwaukee Valve, which dates back to the mid 1960's. His professional career started with his family's business in 1987, working for Eastern Technical Sales as a Milwaukee Valve Sales

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Representative. Tarantello officially joined Milwaukee Valve in 1993 and has served the Company for the past 30 years.

During his tenure, he took on increasing levels of responsibility since joining the Company as North Central District Sales Manager, then becoming the Northeast Regional Sales Manager, Industrial Products Marketing Manager, Western Regional Sales Manager and most recently as Commercial and Industrial National Sales Manager.

For more information on Milwaukee Valve capabilities or products, consult <u>your sales representative or</u> <u>regional manager</u> for guidance. Their experience and industry knowledge will simplify finding a solution to your product and application requirements.

