

May 14, 2025

Service Reps and WMK Honored with Stockstell Award for Quarter-Turn Sales

When Milwaukee Valve looked at the 2024 sale totals for quarter-turn products, the results were astounding. And because of those results, MV decided to give the coveted **Ron Stockstell Award** to two worthy recipients.

[Service Reps Inc.](#) covers Iowa and Nebraska for Milwaukee Valve, and was able to achieve the greatest percentage increase in sales of quarter-turn products (ball and butterfly valves) by **more than 61%** over 2023. And **WMK Inc.** is recognized for increased dollar growth, **selling \$4.7 million** more than the previous year's results.

The Ron Stockstell Memorial Award was created to celebrate the Milwaukee Valve sales representative agency with the greatest sales growth in quarter-turn products over the previous year. Named for Milwaukee Valve's first quarter-turn valve product manager, Stockstell supervised the development of the company's bronze and brass ball valves and iron butterfly valves. Under his guidance, Milwaukee Valve designed and manufactured its own valves, and he spearheaded the projects to add the Company's industrial offering of carbon and stainless-steel ball valves. This dramatically changed how Milwaukee Valve products went to market and how sales representatives serviced their prospects.

[Service Reps Inc.](#) is led by **Chris Rearick**, **Adam Christensen** and **Ryan Rearick**. Service Reps attributes their successes to having partnered with the best manufacturers of industrial, plumbing, water heating, hydronic, and piping products to deliver



customer value. Because they are a family business, they believe in imparting to their clients the same warm, friendly helping-hand

that they would expect from their own families.

Led by **Bill Kaikis, Scott Treeger, Brett Supan, and Austin Kondratick, WMK Inc.** have provided a constant presence in the contractor community for many years. Kaikis and his team deliver with thorough specifications



and complete answers to customer inquiries & RFQs.

Kaikis's organization has built relationships across a broad territory, stretching from Pittsburgh to West Virginia, Ohio, Kentucky and western Indiana, and points in between. The strength of these relationships has been invaluable to our distribution partners, and allowed all of us to profit and grow.

Congratulations again to Service Reps and WMK, Inc. for an outstanding effort and year!

For more information on Milwaukee Valve's complete lines of ball and butterfly valves, visit www.MilwaukeeValve.com or contact your Milwaukee Valve customer service rep today. A complete listing, by territory, can be searched at our website, at www.MilwaukeeValve.com/Find-Sales-Rep/.



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