

## CONTINUING TO DELIVER...

Business and construction are clearly back throughout the country. Here at Milwaukee Valve, we are ready and standing by to service your valve needs and provide solutions to your flow-control problems.

We remain hard at work fulfilling the increased demand that was caused by pandemic shut down and it's lasting effects on our economy and on our orders and deliveries. Back in October, as conditions allowed, our network of sales representatives and regional managers went back on the road, with obvious sensitivities in place and complete deference to customer policies and requirements. The attention to customer needs and the flexibility shown with the shifting conditions certainly seem to be paying off.



During the nationwide shutdown, Milwaukee Valve was designated as an **Essential Business** for two primary reasons:

- Because we are a direct supplier to the US Navy and,
- Because we manufacture products used in Commercial and Industrial Construction, as well as Healthcare Construction.

Fortunately during the shutdown, Milwaukee Valve experienced almost no impact to day-to-day operations or the ability to service customer needs. Production levels remained steady as we worked to maintain inventory at planned levels.

When the CDC's masking restrictions (for the vaccinated) were lifted on May 28<sup>th</sup>, we were taken a little by

surprise, along with the rest of the country. But it allowed us to re-evaluate all of our policies and procedures with regards to day-to-day operations, including customer visits and meetings. The health of our customers, employees, industry partners and the general public remains our most pressing priority.

A substantial percentage of our employees have obtained vaccinations, so we have re-opened both facilities (New Berlin & Prairie du Sac) to plant tours. Sales calls by regional managers still require Corporate pre-approval, but pre-approval includes proper preparation and adhering to safety procedures and guidelines as mandated by each customer.

In day-to-day operations, we continue to follow recommended best practices, including:

- Constant hand-washing and disinfecting of surfaces,
- Mask-wearing, mandatory within all of our facilities for the few unvaccinated,
- Mask-wearing, as requested/required by customer facilities,
- Continuing to conduct business meetings and lunch-and-learns via digital platforms, as requested.

We stand ready to support you through email, phone calls, virtual meetings or in-person meetings. During standard business hours, our team will continue to provide the same personal assistance that you expect from Milwaukee Valve. After hours, you can still access us via our website ([www.MilwaukeeValve.com](http://www.MilwaukeeValve.com)).



**MILWAUKEE VALVE**

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